

Today I will prospect from

	AM
	PM

to

	AM
	PM

**I will call:**

- Past Clients/Sphere
- Geo Farm
- Database
- Online Lead Follow-Up

**In an effort to book:**

- Pre-Listing Appointments
- Listing Appointments
- Buyer Consultations
- Showings w/Qualified Buyers
- Referral Partner Meetings
- Coffee Meetings w/Past Clients

**TODAY'S GOALS & RESULTS:**

<b>GOAL APPTS BOOKED</b>

<b>ACTUAL APPTS BOOKED</b>

<b>APPTS SCHEDULED FOR TODAY</b>

<b>APPTS THAT I WENT ON TODAY</b>

